



Benefits Selling Magazine

AlwaysCare simplifies sales process

By [Danielle Andrus](#) | Published June 8, 2009 From the Benefits Selling News Desk

AlwaysCare Benefits recently created a new service to help producers simplify the sales process. AlwaysPartner allows producers to waive participation requirements and uses electronic enrollment and prefilled employee applications to make implementation easier. Customized enrollment kits are also available for group voluntary dental and vision sales with at least 25 eligible employees.