

Business Insurance

Products & Services

Business Risk Partners launches combo coverage

WINDSOR, Conn.—Specialty underwriter Business Risk Partners is offering combined coverage for technology firms.

The Windsor, Conn.-based company will offer general liability coverage for technology firms that purchase errors and omissions liability policies, the company said.

"Today, a service firm without GL and E&O coverage runs serious risks," Lisa Doherty, president of Business Risk Partners, said in a statement. "By using one underwriting team for both their GL and E&O coverage, companies can minimize these sticky situations and make sure their bases are covered."

The policies are underwritten by Lloyd's of London. The combined coverage is available for tech firms with up to \$10 million in revenue with a cap of \$1 million per claim and \$2 million in aggregate.

For more information, contact Tom Rea, underwriting manager, at 860-903-0017 or trea@businessriskpartners.com.

AlwaysCare rolls out hearing devices plan

BATON ROUGE, La.—Group benefits provider AlwaysCare Benefits Inc. has partnered with Ear Professional International Corp. to offer cost reductions on hearing instruments and accessories to its members.

"Hearing instruments and accessories can be very expensive when shopping on your own," Mike Reha, director of sales and marketing at Industry, Calif.-based EPIC, said in a statement.

Baton Rouge, La.-based AlwaysCare said the program offers 30% to 60% discounts on hearing-related materials that medical insurance plans traditionally do not cover.

For example, AlwaysCare said the average out-of-pocket cost for a hearing aid rose 16.9% in 2009 to \$1,601.

Members of AlwaysCare, a unit of Starmount Life Insurance Co., also gain access to telephone support and a battery replacement program. The hearing plan is offered as a rider to dental and vision plans.

For more information, contact Deborah Sternberg, vp for Starmount Life Insurance Co., at 225-400-9240 or Deborah@starmount life.com.

Willis expands LawyerGuard program

PORTSMOUTH, N.H.—Willis Programs, a Portsmouth, N.H.-based unit of Willis Group Holdings P.L.C., has launched a professional liability program for law firms with up to 20 attorneys in general practice.

The coverage is offered through Willis' LawyerGuard unit. Unless deemed uninsurable in certain jurisdictions, it includes punitive damages, deductible reductions for claims settled through mediation, loss earnings coverage, and—in some instances—crisis event coverage to supplement the cost of a public relations firm in the event of reputation damage.

The program is one of two LawyerGuard programs; the other is designed for defense attorneys.

More than three dozen states have approved the form and rate filings for the program that is underwritten by Catlin Insurance Co. Inc.

For more information, contact Stephen van Wert, program manager, at 813-712-7032 or steve.vanwert@willis.com.

Glatfelter integrates water, municipal programs

YORK, Pa.—Glatfelter Public Practice, the York, Pa.-based public entity program manager unit of Glatfelter Insurance Group, said it has integrated its water and municipal programs into one program.

The combined program aims to provide greater flexibility for clients, the company said.

“Brokers and agents can now provide broader coverage, increased flexibility and an enhanced platform to better serve their water, irrigation, special-district and municipal niche customers throughout the country,” Stephanie Dew, regional vp for Glatfelter Public Practice West in Austin, Texas, said in a statement.

The integrated program offered initially in 15 states will be available nationwide by year-end, Glatfelter said.

For more information, contact Ms. Dew at 888-855-4782 or sdew@glatfelters.com.