



# The List

We asked NAHU members to list their favorite companies and products, and here's what they said.

## Favorite Dental Carrier

|                     |                           |  |
|---------------------|---------------------------|--|
| 1. Delta Dental     | www.deltadental.com       | "Delta Dental has a very good network and its staff is always willing to assist agents with questions."<br>—Krista C.  |
| 2. Guardian Life    | www.guardianlife.com      | "Good products with competitive rates. Like the Max Rollover as well."<br>— Sherril H.   |
| 3. MetLife          | www.metlife.com           | "They have great network access, excellent service, easy online systems and good pricing."<br>— Stephanie O.   |
| 4. Ameritas Group   | http://group.ameritas.com | "So easy to do business with. Rates are great and enrollment is easy."<br>— Jill R.  |
| 5. Humana           | www.humanadental.com      | "Their ASO rates are some of the lowest around and their negotiated PPO network not only has the broadest scope, it also has the deepest discounts."<br>— Jimmy P. |
| 6. Assurant         | www.assurant.com          | "Friendly, easy to work with, honest and I can always reach them by phone."<br>— Jennifer E.   |
| 7. United Concordia | www.ucci.com              | "Their rates remain reasonable and they have an excellent network and benefits."<br>— David R.   |
| 8. GroupLink        | www.grouplinktpa.com      | "Good benefits at a good price. Very easy to do business with."<br>— Carol H.  |
| 9. Spirit Dental    | www.directbenefits.com    | "Great/strong benefits for small groups."<br>— Fride M.  |

## Favorite Vision Carrier

|                       |                            |  |
|-----------------------|----------------------------|--|
| 1. VSP                | www.vsp.com                | "The people are great to work with and the plan operates smoothly for members/doctors."<br>— Sharon T. |
| 2. Guardian Life      | www.guardianlife.com       | "Paired with the dental, it is good and inexpensive."<br>— Laura S.                                    |
| 3. EyeMed Vision Care | www.eyemedvisioncare.com   | "Easy to work with when obtaining proposals. Good value plans."<br>— Lisa K.                           |
| 4. Superior Vision    | www.superiorvision.com     | "Network and rate stability."<br>— Lonnie P.   |
| 5. Ameritas Group     | http://group.ameritas.com  | "Good reps and innovative benefits."<br>— Arnolds G.   |
| 6. Humana             | www.humana.com             | "Their reimbursement for materials works out the best for consumers."<br>— Brian M.                    |
| 7. Avesis             | www.avesis.com             | "They have plans to fit any size group and the customer service is great."<br>— Krista C.              |
| 8. AlwaysCare         | www.alwayscarebenefits.com | "Great network!"<br>— Michael S.   |
| 9. Block Vision       | www.blockvision.com        | "Good benefits at a good price."<br>— Carol H.   |

The information presented here was collected from a survey sent to all NAHU members in September 2009. Survey respondents supplied their own answers (the survey was not multiple choice). This column is not an NAHU endorsement of any of the companies or products listed here; it is simply a forum for NAHU members to share information about the companies they choose to work with.